



## COWRIE INVESTMENTS (PVT) LTD

Winter Escape – German, Swiss & Austrian Markets

Booking window : 16<sup>th</sup> December 2021 to 31<sup>st</sup> January 2022 (Both dates included)  
 Travel Period : 11<sup>th</sup> January 2022 to 31<sup>st</sup> October 2022 (Both dates included)  
 Room Type : All room categories  
 Currency : US Dollars  
 Basis : Premium All-inclusive Basis  
 Offer : Special discounts\* on contracted room rates (Per Room Per Night)

Travel Period	*Discount (Per room per night)
11/Jan/22 to 30/Apr/22	10%
01/May/22 to 31/Oct/22	5%

\*Discounts (%) are only offered on contracted room rates. (SGL/DBL, Child Rates & additional adult accommodation supplement).

\*Discounts (%) are not applicable on Other supplements, Transfers and other charges.

Supplementary Charges (if not specified above), Child Rates and Child Policy (if not specified above), Transfer Rates (if not specified above), Value Additions for all stays (if not specified above), Room sharing arrangements & Maximum Room Occupancies, Cancellation and Payment Policy, all other terms and conditions: As per contract (to be used with latest and active contract addendums as well).


Discount Calculations Examples: (based on DBL occupancy for 2 adults only for the period of 1 night)

Discount Calculation with EBB 15% and SPO 5%

Contracted Rate	\$200.00
EBB discount of 15% (as per the contract)	\$30.00
Room Rate less EBB discount	\$170.00
Additional SPO discount of 5%	\$8.50
Room rate less EBB & SPO discount	\$161.50
Green Tax	\$12.00
Final room rate with Green Tax for one night	\$173.50

**Conditions Applicable**

- Above offer valid for **Germany, Switzerland & Austria markets**
- Arrival and departure dates should fall within the travel period.
- Bookings already confirmed and sold for this period are not eligible for this particular offer.
- Cancellation of existing bookings and re booking is not accepted.
- Eligible bookings to be identified clearly on the vouchers as **HAR-WE2EU-16**
- The offer is not combinable with any other Special/Flash Sale offers.
- The offer is combinable with contracted offers.
- Availability should be checked with our reservations team prior to confirming the same with our mutual guests.
- All bookings sold are to be reported on a sell and report basis to [res.aarah@heritancehotels.com](mailto:res.aarah@heritancehotels.com)
- Offer is subject to Stop Sales.

  
 COWRIE INVESTMENTS (PVT) LTD  
 Suresh Dissanayake  
 Assistant Vice President – Sales & Marketing  
 Date: 16 / December / 2021